Business Requirements:

Up until this point, they have not relied on any third-party firms to help them get to where they are. However, there are 3 main reasons why they are now looking at bringing in external expertise:

1) They are looking to complete an IPO by the end of next year and need guidance to ensure that this goes smoothly.

2) They are still a small company and do not have the resources to manage the scale that they are currently at. They could hire more people, but they want an experienced practice to help instead.

3) They want to learn data best practices from a large corporation. Due to the nature of their business, they have a massive amount of data so they are keen on understanding how the world's biggest companies manage the challenges of big data.

To start our engagement with Social Buzz, we are running a 3-month initial project in order to prove to them that we are the best firm to work with. They are expecting the following:

* An audit of their big data practice
* Recommendations for a successful IPO
* An analysis of their content categories that highlight the top 5 categories with the largest aggregate popularity